**COMPANY NAME:**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  |  | **Client** |  | | **Project n°** |  |
| **COMPANY PROFILE** | | | | | | |
| **Established year:** | | | | **Employees:** | | |
| **Turnover:** | | | | **Webpage:** | | |
| ***1. Product / Solutions*** |  | | | | | |
| ***2. Markets to develop*** |  | | | | | |
| ***3. Type of Research*** | ***Clients***  ***Distributors / Partners  Account Export Service  Market Analysis*** | | | | | |
| ***4. Target*** |  | | | | | |
| **OWN PRODUCT DESCRIPTION** | | | | | | |
| **Competitive strength** |  | | | | | |
| **Key Distributors/Clients References** |  | | | | | |
| **Key products / solutions characteristics** |  | | | | | |
| **Price range** |  | | | | | |
| **Certifications** |  | | | | | |
| **TARGET MISSION DESCRIPTION** | | | | | | |
| **Target size potential Clients/Distributors** |  | | | | | |
| **Market/customer segment** |  | | | | | |
| **Existing contacts in the target market (companies contacted or existing cooperation partners)** |  | | | | | |
| **Main competitors in the area** |  | | | | | |
| **Present key example of clients/distributers/buyers** |  | | | | | |
| **ADDITIONAL KEY INFORMATION:** | | | | | | |
|  | | | | | | |

Thank you!

When you fill in the Project Profile please note the following:

* This profile is meant mainly to provide basic information and estimates as basis for our one2one meeting
* The profile intends to provide a picture of the company.
* All the questions in this form should be answered.
* **Data in Part 3-4 should be answered in the most accurate and detailed form. All information will be kept strictly confidential**

I agree with all the information presented in this profile.

**Name:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Place:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

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