



SPECIAL EDITION#3. Ukraine

Stay with Ukraine also means Trade with Ukraine.
Trading with Ukraine today means buying quality products and having brave partners ready to work even in times of war.



Ukrainian machinery sector overview

Ukraine's large manufacturing base was historically focused on heavy industry. Machine production continues to be one of the key growth drivers of the Ukrainian economy. Ukrainian light machinery industry includes turbo propellers, gas turbines, pumps and insulated wires and cables for vehicles. The heavy machinery industry includes vehicles, railway and tramway locomotives, parts, and components.

The industrial machinery sector in Ukraine is dominated by an extensive network of machine-building companies that produce mining equipment, railway rolling stock, farm equipment, turbo propellers, gas turbines, machine tools, aircraft engines and instrumentation for light industry and the food sector.



16.7%

of the workforce is employed by manufacturing companies



TWO THIRDS

of machinery gross value added comes from vehicle manufacturing, in particular aircraft and related parts and equipment



>130,000

engineering graduates every year



4,500

enterprises within the sector

Ukrainian Exporters Catalogue

Despite the dark times in Ukraine, Ukrainian companies continue to operate smoothly and are ready to export their services and goods abroad.

After more than three months of the full-scale war, the economy across the country is gradually coming to life, with new business registrations continuing to show a positive recovery dynamic.

Overall, in the first three months of the war, the rate of new business registrations was 81% by the corresponding period of 2020 and 47% by the corresponding period of 2021.

In four months, the Entrepreneurship and Export Promotion Office (Ukraine) received more than 500 applications from exporters who continue to work during the war and are looking for partners abroad.

So if you want to support Ukraine's economy and find business partners from Ukraine leave a request for any goods and services in the form below <https://lnkd.in/e6he5UXP>

Entrepreneurship and Export Promotion Office (Ukraine) team is ready to promptly process your request and find a reliable supplier that, in turn, will be ready to deliver the goods or provide the service.

If you have any questions or problems completing the form, please contact **sourcing expert** - **Valentyna Liashenko** vliashenko@epo.org.ua.

Please find below several actual requests from the Ukrainian companies in the machinery sector available in Ukrainian Exporters Catalogue:

1 Structural Steel Fabrication Plant UKRSTAL Zhytomyr" LLC

<http://zhzmk.com/en/>

The plant specializes in the manufacture of carcasses of industrial and civil buildings and has extensive experience in the reconstruction of metallurgical and chemical industries, as well as in the production of steel constructions for the construction of airports, stadiums, and gyms, supermarkets, ice rinks, road and rail bridges.

With the huge potential of engineering and technical personnel and skilled workers with many years of experience in the enterprise, the necessary machinery equipment allows for solving any problems for the production of products of varying complexity

2 ‘Construction company’ LLC

<https://stroikomp.com.ua/eng>

«Construction company» LLC completely ensures cyclical turnaround of bridge and construction metal structures

Among the metal structures produced by the company, above all, are welded structures of I-section as well as on flange joints.

The production capacities of the company allow producing 500.00 tons of metal structures per month.

Installation of metal structures is carried out by the Company's own operating force comprised of 98 employees, including engineers and technicians.

3 Joint Stock Company “BULAT

<https://bulat.te.ua/?l=en&p=main>

Joint Stock Company “BULAT” is one of several foundry enterprises in West Ukraine. The foundry business has been started about 40 years ago by means of the iron department opening. Cast-iron products for agricultural mechanics

such as cogwheels and bearings were produced. In 1991, the steel department has started to produce castings, and the technology of steel castings in arc furnaces has been introduced.

Iron and steel castings, thermal processing, metal processing (turning, cutting, welding, and compositing tasks), and electric engine remounting are the basic directions of the company's activity.

4 CKS – Center Of Frame Construction

<https://cks.ua/en>

The CKS is a modern leading company in the market of frame construction services, which is engaged in the construction of major projects of steel structures in the territory of Ukraine and successfully renders services at foreign markets. For almost 15 years, the Center of Frame Construction conquers the domestic market of steel structures production and supply. The construction company stays in step with the times and uses innovative technologies in production and in the management of construction project implementation.

The CKS Company focuses on the complete steel buildings – starting from the building framework design with optimum metal consumption, steel structures manufacturing and assembling, up to the development of engineering solutions for the enclosing structures and their integration with the building framework, whereupon roofing and facade materials are acquired and further assembled. A customer is provided with a personalized approach and complete service with regard to the construction of the framed building with the use of steel structures.

5 Centropav Ukraine

<https://quantec.kiev.ua/>

Centropav Ukraine produces CNC cutting machines and considers outsourcing for their own welding and painting departments. The company has plasma cutting machines, a saw for metal cutting, EWM welding machines, Siegmund tables, and a painting area.

6 Melitopol Mechanical Plant Ltd.

<http://mmplant.com.ua>

The plant produces spare parts for transmission for farming, and spare parts for the mining industry.

7 LLC PC "Svet Shakhtyora"

<http://metalprocess.org.ua/>

Currently, the company is cooperating in the field of metal processing and casting with enterprises producing

- refrigerators and beer equipment,
- tractor,
- mill equipment,
- gas and solid fuel boilers,
- metal furniture: profiles; shelves for shelving; shelving; case products; elements of hinged facades; corners; electrical cabinets; metal cabinets; sheathing; ebb and slope; brackets, metal products according to the drawings of the customer

8 Factory Rempobuttechnika LTD

<http://rpt.te.ua/index.php/en/>

Factory "Rempobuttechnika" has extensive experience in the development of telecommunications and mobile communications equipment as well as in a wide range of high-quality sheet metal processing services of various complexity.

The company's infrastructure with both its production and research facilities located on the same premises adds up to its leading position in the market (among similar manufacturers).

The company provides a wide range of high-quality sheet metal processing services (using its own or customer-provided material).

- CNC laser cutting of metal
- Sheet metal bending on CNC machines
- Coordinate punching on CNC punch press
- CNC operated guillotine cutting
- Milling and engraving by CNC machines
- Injection molding of plastics
- Turning and fitting
- Press stamping
- Semi-automatic welding (incl. argon welding)
- Powder coating

9 TEMP Plant

<http://temp-mach.com/en/>

Core competences:

- Development of design documentation: highly skilled designers and technologists will help to develop and calculate the project, and offer the best options for technical and technological solutions.
- Manufacturing of products: the equipment is made of quality materials, and passes a number of tests and tests for maximum compliance with the standards.
- Installation and commissioning work: the whole chain of operations is performed, which is preceded by the start of the operation of the equipment. It includes recommendations for the installation room, consumables, assembly, assembly, connection; if necessary, assistance in obtaining permits and certificates.
- Training of personnel for work and service of technological equipment.
- Guarantee and after-guarantee service: the basis of the uninterrupted operation of the equipment is its maintenance.

10 KSL

ksl-av.com

KSL Company has been manufacturing mounts for AV equipment since 2009. During this time, the company has designed and developed a set of solutions for various projects in the field of AV.

The design department develops products that meet the demands and challenges of the changing market of AV equipment, which is booming. Ist's own production facilities allow the company to control the quality of products at all stages of production.

KSL benefits: factory quality and warranty for products; stylish and modern design, and appearance of products; functionality and extensive customization; convenient and

easy installation and assembly; guaranteed solutions for complex and unusual problems; protection of project for tenders.

11 PJSC „KYIV RADIO PLANT”

<http://krz.kiev.ua/en/>

Core activities:

Processing of metals (turning, milling, welding and other);

Development of metal products (design department);

New technologies (laser cutting of metal, bending of metal and other)

12 "BAG FILTER FACTORY" LTD

www.factory-filter.com

<https://bff.com.ua/en/>

Products:

- Air Pollution Control Equipment: Baghouse filters (Jet System),
- Filter elements for air purification from dust (filter bags): Polyester(PET), PP(Polypropylene), PTFE(Teflon), PA(Polyamide), Nomex (Aramid), PPS (Ryton), Polyimide (P84), Fiberglass + PTFE, etc.
- Dust collector filter cages and elements to them.
- Spare parts for dust metal cages.
- High-temperature insulation inserts for the process of metal casting (1200C).
- Non-Metallic/Flexible fabric expansion joints.
- Filter elements for liquid filtration processes.

13 SEngineering

<http://www.se.ua/about-us>

S-engineering is a Ukrainian engineering company. As a part of the SE Group International holding the company develops and implements turn-key projects in such fields as power supply systems, automation systems, electric drive control, technical security systems, telecommunication systems, as well as offering maintenance services.

S-engineering is an EPC contractor in the field of construction of power supply facilities construction and industrial construction on a turn-key basis.

S-engineering is the official partner of the Department of Digital Factory & Process Drives and Automation and buildings safety of subsidiary enterprise Siemens Ukraine in the status of Siemens Solution Partner Automation.

14 PRJSC "Poltava machine-building plant"

<https://poltavamash.pl.ua/>

One of the main activities of the company is the production of equipment for the meat and meat processing industry. Also, the manufacturer produces machinery for food, spare parts for energy, specialized in metalworking, production of metal structures, spare parts production according to the drawings, cast iron, and aluminum casting. The company can do the machining of details, cold pressing, bending of sheet products, and mechanical processing of complex products at 4-coordinate and 5-coordinate milling processing centers of the company "OKUMA". Quality management system ISO 9001: 2015 is implemented.

15 "Rin Ltd"

www.rinmetal.com.ua

Product and services:

Raised expanded metal sheet & grating; metal fence; metal structures and products; metal grating; electrical products; metal container; metal containers; metal cabinets and furniture; fire shields and cabinets; equipment cases and enclosures; mine support; sheet metal processing; plasma cutting of metal; laser cutting of metal; metalworking, bending.

Do Business With Ukrainians

Do Business With Ukrainians – The Platform for the promotion of Ukrainian small and medium businesses abroad.

This B2B platform allows foreign customers to work with proven small and medium-sized businesses from Ukraine and also helps Ukrainian entrepreneurs to receive new contracts with overseas companies.

Platform goals:

Search and offer international customers cooperation with verified companies from Ukraine
Assist Ukrainian entrepreneurs in the successful implementation of international contracts.
Support with knowledge, connections, learning, and mentoring.

The Do Business with Ukrainians portfolio already includes 240 verified Ukrainian companies and 71 consultants out of 320 registered applications, who are ready to build relationships with partners from the EU and North America. Among them are companies working in the following areas:

- Business development
- Consulting services
- Chemical and pharmaceutical production
- Construction services
- Handicraft production
- IT and Software development
- Education
- Engineering and design services
- Financial and other asset management services
- Manufacture of furniture
- Light industry
- Logistics / transport services
- Marketing and advertising services
- Mechanical engineering and metalworking
- Food production
- Retail
- Tourism
- Organization of events
- Wholesale

The project team is also building a network of ambassadors of Ukrainian business in the world.

Do Business with Ukrainians is a project of Ukrainian and international entrepreneurs and consultants united by common goals and values, initiated by graduates of the UCU Business School (LvBS).

<https://www.dobizwithua.com/>

EEN-Ukraine Consortium's promotion campaign "Cooperate with Ukraine"

There is currently an EEN-Ukraine consortium in Ukraine, which, despite Russia's war against Ukraine, continues to provide EEN services to Ukrainian SMEs and innovation organizations. The EEN network already has available profiles of Ukrainian companies looking for international partners in the Network database, distributors, and suppliers of consumables. In connection with the Russian aggression, EEN-Ukraine Consortium launched a big promotion EEN Ukraine campaign in support of Ukrainian producers and suppliers – EEN clients in the EU - "Cooperate with Ukraine" to support domestic producers.

EEN-Ukraine Matchmaking campaign for supporting Ukrainian and European SMEs for develop the partnership between Ukraine and Europe.

The main objectives:

- supporting import and export operations with UA companies in the EU;
- present the opportunities and possibilities of the Ukrainian SMEs that are operates in Ukraine even during the war period;
- holding series matchmaking and informational events (in hybrid formats).

Companies` sectors presented: Food and beverage/ Agro/ Organic products/ Fashion and Textile/ Medical/ Construction

Dates: EEN Ukraine campaign will be provided during the big EEN events, Exhibitions, and Trade fairs.

Please find the event in this digest.



Published profiles of the Ukrainian companies in Enterprise Europe Network

BOUA20220501003

Ukrainian company, specialising in the manufacture and sharpening of manicure tools and accessories, is looking for partner under the commercial agreement.

BOUA20220501002

Ukrainian manufacturer and supplier of units for aircraft and helicopters is looking for partners under commercial agreement.

BOUA20220429001

A Ukrainian manufacturer of wood pellets is currently looking for distribution services agreements

BOUA20220428041

A Ukrainian fruit grower company seeks business partners to establish a distribution services agreement

BOUA20220428030

Ukrainian producer of cereals and agri food products is looking for distributors

BOUA20220427037

A company from Ukraine is looking for distribution partners to spread and promote a natural cosmetic

BOUA20220425029

Ukrainian woodworking company specializing in manufactured wood products looking for a partner under manufacturing and subcontracting agreement

BOUA20220425021

A Ukrainian company specializing in the manufacturing of paper drinking straws is looking for partners under commercial agreement

BOUA20220422009

A Ukrainian SME, producer and supplier of hard cheese, is looking for distributors.

BOUA20220421015

Ukrainian SME, a leader in the field of installation and relocation of industrial equipment, offers a range of services for the installation and relocation of equipment and is looking for distributors.

BOUA20220415013 Ukrainian SME, leader in the agro-industrial sector, producer of eggs and egg products is looking for distributors.

BRUA20220425028 A Ukrainian firm is looking for suppliers of sowing, planting equipment and front loaders under commercial agreements.

TOUA20220421018 Ukrainian R&D institute offers microbial preparation for the protection of plants from pathogens and pests for increasing plant productivity based on a complex of bacteria *Pseudomonas*

TOUA20220416001 Ukrainian SME offers energy-efficient internal combustion engines

Interested to find a reliable Ukrainian partner?

Please contact:

Cozzolino Marco

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S.I. IMPRESA

Azienda Speciale della CCIAA di Napoli

een.bridgeeconomies.eu

www.een-italia.eu

Save the date to meet Ukrainian companies



Keeping Ukrainian goods moving:

EU-Ukraine Matchmaking "Solidarity Lanes" Business Platform

The platform contributes to the implementation of one of the actions foreseen under the EU-Ukraine Solidarity Lanes Action Plan. It brings together businesses in the EU and Ukraine to:

- identify new logistics chains for the export and import of products and materials from/to Ukraine;
- find new partners for logistics and international trade;
- share insights on solutions and adapt infrastructure and get the right

initiatives to rethink logistics and supply chains, equipment and machinery to the right place.



EU sanctions against Russia following the invasion of Ukraine

In response to Russian unprecedented and unprovoked military attack against Ukraine, the EU is responding by adopting a comprehensive and robust package of restrictive sanctions.

Visa measures

Suspension of visa-free travel for diplomats and visa facilitation for service passport holders and business people.

- ★ Russian holders of diplomatic passports will no longer enjoy visa-free travel to the EU.
Russian government officials and business people will no longer enjoy facilitations such as a lower visa fee when applying for a visa.

This will not affect Russian citizens generally, who will continue to have the same benefits under the Visa Facilitation Agreement as they do currently.

Sanctioning disinformation actors

The state-owned and pro-Kremlin disinformation outlets are essential and instrumental in supporting Russia's aggression against Ukraine. They constitute a significant and direct threat to the EU's public order and security. This is why the EU has decided to sanction the Kremlin's disinformation and information manipulation assets.

- ★ These measures come on top of the sanctions agreed on **23 February** in relation to Donetsk and Luhansk, in particular:
 - an **import ban** on goods from these areas
 - **restrictions on trade and investments** related to certain economic sectors
 - a **prohibition to supply tourism services**
 - an **export ban** for certain goods and technologies.

Belarus

A package of sanctions against Belarus hits their most important sectors and individuals supporting the Russian war effort.

Sanctions to close existing loopholes and impose further import and export restrictions on key economic sectors:

- Terminating the exemption for contracts concluded prior to the adoption of existing sanctions.
- Adding **new import prohibitions** on potash, wood, cement, iron and steel, and rubber products and **export prohibitions** on certain types of machinery, dual-use goods and technology, as well as other advanced goods and technology which might contribute to Belarus' military, technological, defence and security development.
- targeted restrictive measures on **high ranking members of Belarusian military personnel**.
- SWIFT prohibitions similar to those for Russia, and further expanding the existing financial restrictions, in line with the measures already in place regarding Russia sanctions.

WTO accession process

In light of Belarus' material support to the Russian invasion, its accession process is suspended and the EU will not participate in any accession-related work. This was confirmed in a joint statement with other like-minded WTO members on 22 March.

- ★ The sanctions will significantly reinforce the current sectoral measures, targeting 5 of the top 10 export sectors of the Belarusian economy and the most important EU exports to Belarus. The measures will now cover almost 70% of all Belarusian exports to the EU.

"Freeze and Seize" Task Force

The Commission has set up a "Freeze and Seize Task Force" to explore the links between assets belonging to persons listed under EU sanctions and criminal activities. While investigations and prosecutions are the responsibility of Member States, the aim of the Task Force is to strengthen coordination that is needed at operational level to ensure the effective enforcement of EU sanctions across all Member States.

Asset recovery and confiscation

To contribute to the implementation of EU restrictive measures, the Commission has and to reinforce rules on asset recovery and confiscation. These proposals aim to ensure that the assets of individuals and entities that violate the restrictive measures can be effectively confiscated in the future.



**According to an official website of the European Union
<https://bit.ly/3myHhMy>*

How to support Ukraine right now



Humanitarian aid

Official portal for those who want to provide humanitarian or financial assistance to people of Ukraine, businesses or the government at the times of resistance against the Russian aggression.

Anyone willing to support Ukraine can access here the information on how to do it.

The website was developed jointly by the Office of the President of Ukraine and the Cabinet of Ministers of Ukraine.

<https://help.gov.ua/en>

You can also choose how to support people in Ukraine. Find out more about how to donate via [the official Ukrainian government humanitarian aid website](#). You can donate through the major relief organisations active on the ground that are coordinating assistance to Ukraine.

EU stands with Ukraine

The European Union, its Member States and Europeans across the continent are mobilised in support of people fleeing the war in Ukraine. Europe is there for them in the weeks and months to come.

EU is working on all fronts to support Ukraine with assistance, humanitarian aid and civil protection. EU has activated the temporary protection mechanism to provide people fleeing Ukraine with a secure status and access to schools, medical care and work in the EU. And stands ready to channel more assistance and support both to people who left Ukraine to seek protection in the EU and those who stayed in Ukraine.

Private sector donations

The European Commission has created a new system to channel in-kind donations from the private sector to Ukraine, Moldova and EU countries in the region. Via the EU Civil Protection Mechanism, the EU will coordinate the timely and safe delivery of donated emergency items such as medicines, medical equipment, chemical, biological, radiological or nuclear countermeasures and shelter items.

Private entities from across the EU that wish to donate can contact the Commission via email:

ECHO-private-donations@ec.europa.eu