**Company Mission to Vietnam – Ho Chi Minh City and Hanoi**

**Exploring Vietnam’s Food and Drink Opportunities**

**Monday 29 January - Saturday 3 February 2018**

Thank you for your interest in this Company Mission to Vietnam focusing on the Food and Beverage sector.

If you would like to join the mission, please return this application form as soon as possible or by Friday 13 October 2017 at the latest.

Please note that applications are subject to approval by EVBN and LCCI. You will be notified by 24 November 2017 as to whether you have been successful.

**APPLICATION FORM**

**COMPANY DETAILS**

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| **Company Name** |  |
| **Address** | Street:  City:  Postcode:  Country: |
| **Telephone Number** |  |
| **Email address** |  |
| **Company website** |  |
| **Legal form of Company** |  |
| **Founded in (year)** |  |
| **1st Mission Participant** | Name:  Position:  Telephone:  Mobile:  Email: |
| **2nd Mission Participant**  **(if applicable)** | Name:  Position:  Telephone:  Mobile:  Email: |
| **Main contact person for communication** | Name:  Position:  Telephone:  Mobile:  Email: |

**BUSINESS DETAILS**

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| **Country of origin** |  |
| **Branches outside your home country** | Country:  Town: |
| **No of Employees in Europe** |  |
| **No of Employees outside Europe** |  |
| **Key business sector / activities** |  |
| **Certifications** |  |
| **Main competitors / countries** |  |
| **Expected turnover for 2017 (EUR)** |  |
| **Total percentage of exports / sales to foreign countries in 2016 (EUR)** |  |
| **Which languages are spoken in your company?** |  |
| **Which competitive advantages would you like to highlight?** |  |
| **To which countries are you currently exporting?** |  |
| **Where are your manufacturing sites?** |  |
| **From where would you like to export products to Vietnam?** |  |
| **How do you normally enter foreign markets? Through distributors, joint ventures, 100% foreign owned company?** |  |
| **Why do you consider Vietnam an interesting export market for you? What is your goal for entering the Vietnamese market?** |  |
| **Do you already have some experience in the Vietnamese market?**  **If so, please describe.** |  |
| **Any other relevant information you would like to share with us?** |  |

**INTEREST IN MARKET**

Please provide a description of your business (**160 words maximum**). You should explain **clearly** what the business you are promoting is or does.

*Note: Handwritten text will not be accepted*

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Please describe your objectives for participating in this mission for the brochure (max 70 words). eg. market research, seeking new customers, a new agent, JV, etc.

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**MISSION PARTICIPATION FEE**

EURO 2,250 discounted participation fee for Enterprise Europe Network clients and London Chamber of Commerce and Industry (LCCI) members.

EURO 920 for second delegate

Participation fees are payable directly to EVBN.

**Please note that the above prices are exclusive of international flights, transfers from / to airport upon arrival/departure, visa application fees, transport costs of samples and sample custom fee.**

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| --- | --- |
| **Date** |  |
| **Signature** |  |